

PONDY OXIDES AND CHEMICALS LIMITED **POCL**[®]

16th October 2024

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (E),
Mumbai - 400 051

BSE Limited

Corporate Relationship Department,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

NSE Symbol : POCL

BSE Scrip Code : 532626

Dear Sir/Madam,

Sub: Press Release on Financial And Operational performance of the Company for the Quarter and Half year ended 30th September 2024

Pursuant to the Regulation 30 of SEBI (LODR) Regulations, 2015, we enclose herewith the press release on the Financial and Operational Performance of the Company for quarter and half year ended 30th September 2024.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Pondy Oxides and Chemicals Limited

K. Kumaravel

Director Finance & Company Secretary.

Encl.: as above

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CIN No. : L24294TN1995PLC030586 II GSTIN : 33AAACP5102D4Z4



Press Release – Q2 & H1FY25 Financial and Operational Performance

H1FY25 Revenues, EBITDA and PAT up 42%, 75% and 188% YoY

Chennai, 16th October'2024: Ponds Oxides and Chemicals Limited (BSE Code – 532626; NSE Code - POCL), India's leading recycling and manufacturing company, has reported impressive quarterly and half yearly results.

Q2 & H1FY25 Key Financial Highlights

- Consolidated Revenue from Operations has increased to INR 1,024 Cr., up 42% (YoY) on half yearly basis and to INR 579 Cr., up 46% (YoY) & 30% (QoQ) on quarterly basis. POCL experienced this substantial growth as a result of increased production and sales in Lead, Plastics and Copper.
- Consolidated EBITDA increased by 75% (YoY) to INR 53 Cr. and INR 29 Cr. on half yearly and quarterly basis. H1FY25 EBITDA Margins stood strong at 5%+; up from 4%+ in H1FY24.
- On half yearly basis, finance costs decreased by INR 2.1 Cr, a 25% reduction YoY, contributing to an increase in PAT.
- Consolidated PAT more than doubled and increased to INR 28 Cr., up 188% (YoY) on half yearly basis and to INR 15 Cr., up 168% (YoY) on quarterly basis. PAT Margins increased to 3%.
- On a Standalone basis also, POCL reported a strong financial performance. Revenue from Operations, EBITDA and PAT increased by 41%, 68% and 117% on half yearly basis and by 46%, 71% and 113% (YoY) on quarterly basis.
- On half yearly basis, the sales mix between domestic and export markets stood at 32% and 68% respectively. The percentage of value-added products in the Lead segment has been constant.

Financial Performance Snapshot (Standalone) -

Particulars	UoM	Q2FY25	Q1FY25	Q2FY24	QoQ	YoY	H1FY25	H1FY24	YoY
Revenue from Operations	Rs. Cr.	572	437	393	31%	46%	1,009	714	41%
EBITDA	Rs. Cr.	30	24	18	26%	71%	54	32	68%
EBITDA Margin	%	5.2%	5.4%	4.5%			5.3%	4.5%	
Profit before Tax	Rs. Cr.	23	19	11	21%	111%	43	20	116%
Profit after Tax	Rs. Cr.	17	15	8	20%	113%	32	15	117%
PAT Margin	%	3.0%	3.3%	2.1%			3.2%	2.1%	
EPS - Diluted	Rs.	13	11	7	16%	84%	24	13	89%

Q2 & H1FY25 Key Operational Highlights

- The half yearly procurement mix of Lead, Plastics and copper through imports is approximately 72%, 46% and 100% respectively.
- The capacity utilization of Lead, Plastics and Copper increased substantially on both half yearly and quarterly basis.
- The production of Lead has increased significantly by 50% (YoY) to 46,855 MT on half yearly basis and by 61% (YoY) to 26,108 MT on quarterly basis.
- The sale of Lead has increased by 47% (YoY) to 45,959 MT on half yearly basis and 49% (YoY) to 25,294 MT on quarterly basis.
- There is a significant increase in production and sales of Plastics and Copper as well on both half yearly and quarterly basis.
- On quarterly basis, EBITDA per Ton of Lead increased to INR 12,304 per Ton, up 18% and 4% on QoQ and YoY basis.

Q2 & H1FY25 Strategic Updates

- **Share Split** – Board and shareholders have approved Share Split of existing equity share of POCL from 1 (One) equity share having face-value of INR 10 per share into 2 (Two) equity shares having face value of INR 5 per share with record date of 16th October, 2024.
- **Fund Raising** – Board has approved raising of funds for an aggregate amount not exceeding INR 250 Crores through Qualified Institutional Placement (QIP) in one or more tranches.
- **TARGET 2030** – POCL has laid a clear target which includes capacity expansion of existing verticals (Lead) and diversification into new verticals; having Volume Growth 15%+; Revenue CAGR and Profitability Growth of 20%+; EBITDA Margins 8%+; ROCE 20%+; Value-added Products 60%+; 20%+ Reduction in Energy Consumption to reduce Carbon Footprints.
- **Expansion of Thervoykandigai Project** - POCL is expanding its lead production capacity in its plant, located in Thervoykandigai. The first phase of this project is planned to achieve a capacity of 36,000 MT per annum and then increase to 72,000 MT per annum in the second phase. The estimated CAPEX for Phase 1 is INR 70 Crores and will be funded through proceeds of preferential issue and internal accruals. Construction of Building, erection of plant & machinery is in progress and is expected to be completed for trials by Dec-24 and production to commence from Jan-25.
- **R&D Projects:** POCL is looking at setting up R&D Facilities for the creation of value-added products both for the current portfolio and for feasible products which will add overall value to the top and bottom line of the Company.
- **CAPEX:** POCL has invested INR 50 Cr in Capex during H1FY25.

Management Comments

Mr. Ashish Bansal, Managing Director:

*“I am pleased to announce that POCL has delivered outstanding performance in Q2 and H1 FY25 across all areas. Revenue, EBITDA, and PAT have shown significant growth for Q2 and H1 FY25, driven by strong operational performance, including increased production and sales of Lead, Plastic, and Copper. The enforcement of stringent government regulations such as BWMR, EPR, and the Reverse Charge Mechanism, along with significant capacity expansions, capex plans, enhanced operational efficiencies, experienced leadership, and strong support from all stakeholders, bodes well for POCL's growth. I am certain that with ongoing stakeholder support, POCL will successfully meet its **TARGET 2030.**”*

About Pandy Oxides and Chemicals Limited

POCL is India's leading recycling and manufacturing company and a pioneer in Lead and Lead Alloys. It was incorporated in March 1995 as a Public limited company by dynamic Entrepreneurs and is listed on the Bombay Stock Exchange and National Stock Exchange of India Limited. Since its inception POCL has been growing year on year basis and has established its brand image in the domestic and international markets. POCL is the India's first 3N7 London Metal Exchange (LME) Registered Lead brand.

POCL has a diverse procurement base and a customer network in India and across the globe. It has brand approvals from all the major battery manufacturers, a diverse portfolio in customized alloys, extensive Land Bank, and advantage of strategic locations with respect to proximity to ports. Currently POCL is in the process of expanding its capacity in Lead, Lead Alloys, and other non-ferrous metals. POCL is committed to adding value for every stakeholder by consistently enhancing its processes, investing in new machinery, and upgrading technology to meet international standards.

Disclaimer

Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in the economic environment in India and abroad. Actual results might differ from those expressed or implied. The Company shall not be in any way responsible for any action taken based on such statements and discussions. The Company also undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Contact Information

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Pandy Oxides and Chemicals Limited

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