PONDY OXIDES AND CHEMICALS LIMITED **POCL**[®]

16th May 2025

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

NSE Symbol : POCL BSE Scrip Code : 532626 **BSE Limited**

Corporate Relationship Department, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Dear Sir/Madam,

Sub: Press Release on Financial And Operational performance of the Company for the Quarter and Financial Year ended 31st March 2025

Pursuant to the Regulation 30 of SEBI (LODR) Regulations, 2015, we enclose herewith the press release on the Financial and Operational Performance of the Company for Quarter and Financial Year ended 31st March 2025.

Kindly take the same on record.

Thanking you,

Yours faithfully, For Pondy Oxides and Chemicals Limited

K. Kumaravel Director Finance & Company Secretary.

Encl.: As Above

KRM Centre, 4th Floor, # 2, Harrington Road, Chetpet, Chennai - 600 031. Tamil Nadu, India
Phone : + 91-44-4296 5454 E-mail : info@pocl.com
Web : www.pocl.com
CIN No. : L24294TN1995PLC030586 II GSTIN : 33AAACP5102D4Z4



Press Release – Q4 & FY25 Financial and Operational Performance

Record High FY25 Revenue, EBITDA & PAT up 33%, 39% & 65%

Chennai, 16th May'2025: Pondy Oxides and Chemicals Limited (BSE Code – 532626; NSE Code - POCL), India's leading recycling and manufacturing company, has demonstrated remarkable performance in FY2024-25 showcasing accelerated growth, operational strength, and strategic momentum.

Q4 & FY25 Key Financial Highlights

- Revenue from Operations has increased to INR 2,028 Cr., up 33% (YoY) on annual basis and to INR 517 Cr., up 45% (YoY) on quarterly basis. POCL experienced this substantial growth as a result of increased production and sales in Lead, Plastics and Copper.
- EBITDA increased by 39% to INR 108 Cr. and by 31% to INR 27 Cr. on annual and quarterly basis (YoY). Q4 & FY25 EBITDA Margins stood strong at 5%+.
- PAT increased to INR 65 Cr., up 65% (YoY) on annual basis and to INR 18 Cr., up 46% (YoY) on quarterly basis.
- On a Consolidated basis also, POCL reported a strong financial performance. Revenue from Operations, EBITDA and PAT increased by 33%, 44% and 82% on annual basis and by 44%, 35% and 39% (YoY) on quarterly basis.
- The FY25 sales mix between domestic and export markets stood at 34% and 66% respectively. The percentage of value-added products in the Lead segment has been constant.
- POCL's financial health has improved significantly, with a lower net debt, better debt-to-equity metrics, and enhanced working capital management.

Particulars	UoM	Q4FY25	Q4FY24	YoY	Q3FY25	QoQ	FY25	FY24	YoY
Revenue from Operations	Rs. Cr.	517	358	45%	502	3%	2,028	1,524	33%
EBITDA	Rs. Cr.	27	21	31%	27	2%	108	77	39%
EBITDA Margin	%	5.3%	5.8%		5.3%		5.3%	5.1%	
Profit before Tax	Rs. Cr.	22	15	49%	20	11%	85	52	64%
Profit after Tax	Rs. Cr.	18	12	46%	15	19%	65	40	65%
PAT Margin	%	3.5%	3.5%		3.0%		3.2%	2.6%	
EPS – Diluted	Rs.	6.08	5.24	16%	5.39	13%	23.63	16.82	40%

Financial Performance Snapshot (Standalone) -

Q4 & FY25 Key Operational Highlights

- FY25 procurement mix of Lead, Plastics and copper through imports is approximately 73%, 65% and 100% respectively.
- The capacity utilization of Lead, Plastics and Copper increased substantially on both annual and quarterly basis.
- The production of Lead has increased significantly by 30% to 94,115 MT on annual basis and by 21% (YoY) to 26,074 MT on quarterly basis.
- The sale of Lead has increased by 32% to 90,565 MT on annual basis and 30% (YoY) to 22,988 MT on quarterly basis.
- There is a significant increase in production and sales of Plastics and Copper as well on annual and quarterly basis (YoY). On annual basis, production of Plastics and Copper increased by 147% and 818% whereas the sales increased by 170% and 760% respectively.
- EBITDA per Ton of Lead for FY 2025 is INR 13,325 per Ton and for Q4 2025 is INR 13,848 per Ton, up 21% (YoY) on quarterly basis.

Q4 FY25 and Other Strategic Updates

- Lead Capacity Expansion of Thervoykandigai Project POCL is expanding its lead production capacity by 72,000 MTPA (in 2 Phases of 36,000 MTPA each) in its plant, located in Thervoykandigai. The commercial production for Phase 1 of 36,000 MTPA Lead Capacity has commenced. The capex for the same was Rs. 85 Cr. and the same is funded through the proceeds of QIP and internal accruals. Phase 2 expansion is expected to be commissioned by H2'FY26. The capex estimated for Phase 2 is Rs. 20 crores approximately.
- **Fund Raising** POCL has successfully raised INR 175 Cr. approx through QIP. The funds will be strategically utilized to strengthen POCL's operational capabilities, drive expansion plans, and achieve its TARGET 2030, focusing on sustainable growth, innovation, and value creation for all stakeholders.
- **Credit Rating Upgrade** CRISIL Rating Limited has upgraded the credit rating to CRISIL A/Stable from CRISIL A-/Stable reflecting improved financial strength and stability. This upgrade underscores the company's strong operational performance, robust balance sheet, and positive growth outlook.
- **TARGET 2030** Under its Target 2030 vision, POCL has laid out a well-defined roadmap for sustainable growth and diversification. The focus is on expanding capacities in different verticals of nonferrous metals. Key objectives include delivering over 15% volume growth, maintaining a 20%+ revenue CAGR and profitability growth, achieving EBITDA margins above 8%, ROCE exceeding 20%, and driving more than 60% of revenue from value-added products. Additionally, POCL aims to reduce energy consumption by over 20% as part of its commitment to lowering its carbon footprint.
- **R&D Projects** POCL is looking at setting up R&D Facilities for the creation of value-added products both for the current portfolio and for feasible products which will add overall value to the top and bottom line of the Company.
- **CAPEX** POCL has invested INR 94 Cr. in Capex during FY25 and expects to invest INR 75 Crs. in FY26.
- **Dividend** The Board has announced highest-ever dividend of Rs. 3.50 per share, continuing a streak of over 29 years of consistent dividend payments.

Management Comments

Mr. Ashish Bansal, Managing Director:

"I am delighted to share that POCL has delivered its best-ever performance in FY25, achieving record Revenue, EBITDA, and PAT, with growth of 33%, 39%, and 65%, respectively. This was driven by strong operational execution and increased volumes across Lead, Copper, and Plastic. Over the last five years, the company has maintained impressive momentum, with EBITDA and PAT CAGRs of 22% and 32%. With a stronger balance sheet, reduced net debt, and improved working capital efficiency, POCL is firmly on track to achieve its Target 2030 —focusing on capacity expansion, 15%+ volume growth, 20%+ revenue CAGR, enhanced margins, and increased contribution from value-added products. Supported by strategic execution, financial strength, and stakeholder trust, POCL is well-positioned for long-term, sustainable growth."

About Pondy Oxides and Chemicals Limited

POCL is India's leading recycling and manufacturing company and a pioneer in Lead and Lead Alloys. It was incorporated in March 1995 as a Public limited company by dynamic Entrepreneurs and is listed on the Bombay Stock Exchange and National Stock Exchange of India Limited. Since its inception POCL has been growing year on year basis and has established its brand image in the domestic and international markets. POCL is the India's first 3N7 London Metal Exchange (LME) Registered Lead brand.

POCL has a diverse procurement base and a customer network in India and across the globe. It has brand approvals from all the major battery manufacturers, a diverse portfolio in customized alloys, extensive Land Bank, and advantage of strategic locations with respect to proximity to ports. Currently POCL is in the process of expanding its capacity in Lead, Lead Alloys, and other non-ferrous metals. POCL is committed to adding value for every stakeholder by consistently enhancing its processes, investing in new machinery, and upgrading technology to meet international standards.

Disclaimer

Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in the economic environment in India and abroad. Actual results might differ from those expressed or implied. The Company shall not be in any way responsible for any action taken based on such statements and discussions. The Company also undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Contact Information

Investor Relations – Go India Advisors Ms. Sana Kapoor - <u>sana@GoIndiaAdvisors.com</u> - 81465 50469 Ms. Sheetal Khanduja - <u>sheetal@GoIndiaAdvisors.com</u> - 97693 64166

Pondy Oxides and Chemicals Limited

Mr. K. Kumaravel (Director Finance & Company Secretary) - kk@pocl.com